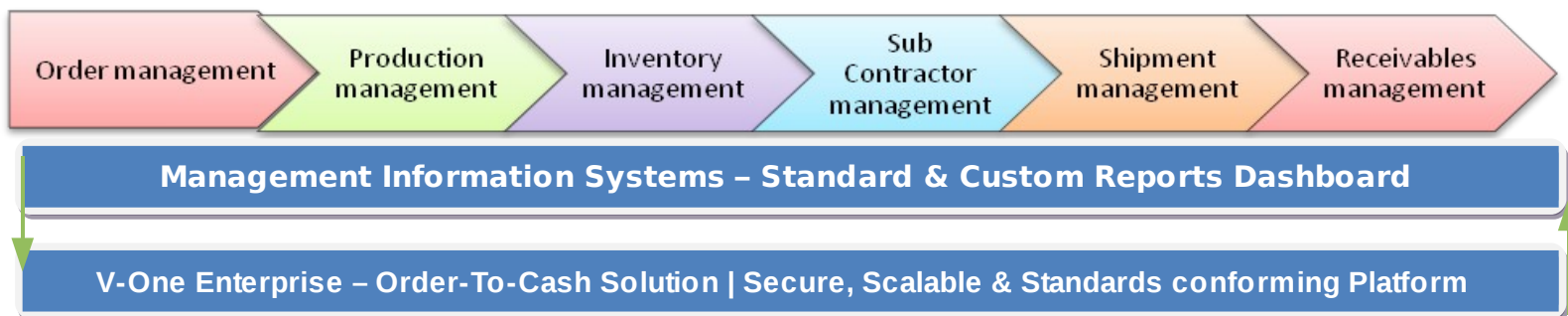


Businesses no matter the size, type or nature have to constantly look for improving operational performance. Small and medium businesses especially have to work with fewer resources but still ensure that the sales orders received are fulfilled and shipped on schedule for profitable operations. It is therefore imperative for organizations to implement IT solutions that could automate all the key activities of their main process to ensure customer satisfaction and repeat business.

V-One Sales is an innovative platform based Web application that enables businesses to handle the complexities of challenges by automating the activities involved from the time a sales order is received through production, inventory, shipment and receivables tracking thereby enhancing efficiencies and sustaining growth. V-One Sales provides a custom dashboard that keeps the management current and updated on all the operational aspects.



Order Management

Sample Screen | Enter a New Sales Order

- Capture a Sales Order
 - o Enter
 - o Approve
 - o Amend
 - o Close
- Maintain client database
- Receivables management
 - o Enter Receipts
 - o Allocate Receipts
- Reports
 - o List all active orders by date
 - o List all fulfilled orders by date
 - o List receivables
 - o List receipts

V-One™ Enterprise		Sankhya Technologies			User: snagarjuna		Log Out	Change Password	Help
Sales Orders	Production	Inventory	Shipment	Procure	Sub Contract	MIS Reports			
<ul style="list-style-type: none"> • Enter Order • Amend Order • Approve Order • Close Order 		<ul style="list-style-type: none"> • Enter customer • Edit customer • Delete customer • Enter Receipt / Allocate Receipt 			<ul style="list-style-type: none"> • List all active orders • List all fulfilled orders • List Receivables • List Receipt 				
< << Add(+) >> >									
Enter a New Sales Order									
Sales Order No:	Order_1072012_113026	Customer ID:		Select Tax Applicable					
Date	-	Customer Name		Consignee CST Number:	-				
Delivery Date	-	Billing Address		Consignee VAT Number:	-				
Project		Delivery Address		Guarantee Period from DOC	24				
Description:		Order Description							
S.No	Part ID	Type	Description	Units	Transportation Charge Rate	Unit Price (INR)	Unit(s)/Quantity	Total (INR)	
1.					0	0	0	0.00	
2.					0	0	0	0.00	
3.					0	0	0	0.00	
4.					0	0	0	0.00	
5.					0	0	0	0.00	
6.					0	0	0	0.00	
7.					0	0	0	0.00	
8.					0	0	0	0.00	
9.					0	0	0	0.00	
10.					0	0	0	0.00	
Total :								0.00	
Excise-Duty Amount (INR)		Cess Amount (INR)		SHE Cess Amount (INR)		Tax Amount (CST/VAT) (INR)		Total Amount (INR)	
0.00		0.00		0.00		0.00		0.00	
Submit					Reset				

Order management | Key benefits:

1. Enter, verify and approve order information the moment it is received.
2. On-Screen & Instant Tax computation for easy verification.
3. Check receivables as well as match receipts to invoices.
4. Maintain up-to-date customer database.
5. Track order status at the instance.
6. Standard & custom reports for quick reference.

Production Management

V-One offers a simple way of streamlining activities in the production – from the time an order is approved through tracking production by day or shift, allocating the production to the specific sales order on inspection and finally multiple reports generation to help in planning and analyzing movement of the product.

Key Advantages:

1. Supports Produce-to-demand and Produce-to-forecast strategies.
2. Minimizes wastage by supporting Inspection of the production shift/day wise.
3. Integrates Single stage [Simple] to multiple stages production [Complex] process.
4. Integrates inventory management for stock register updates.
5. Allows sales team to track current production status of the orders providing better visibility.

Key Features:

1. Easy to use and simple to learn – allows just invoice, V-One enables automating usage at the shop floor level.
2. Supports many Standard reports as well as custom reports.
3. Supports configuring alerts as required.
4. Allows to compute efficiencies in raw material consumption.

MIS

Standard V-One has more than 30 pre-configured reports that provide comprehensive overview of business operations. In addition, V-One supports generating custom reports.

Dashboard configuration brings accurate and reliable information to finger-tips.

Inventory Management

Better inventory management practices directly improve financial performance of a business making it competitive and agile.

V-One allows optimization of inventory levels by providing among other things accurate information on the availability of the stock, raw- material, consumption of the material, BIN card support and product catalogue service for managing product portfolio.

Key Features:

1. Works with automated procurement or direct addition to the stocks.
2. Issue material against a sales/subcontract order.
3. Helps maintain consumption details with reference to sales/subcontract order.
4. Alerts for reorder.
5. Allows management of multiple stores.
6. Standard and custom reports for quick decisions.

Shipment | Document generation

Generating invoice and related shipment documents become easy with V-One Sales. Not just invoice, V-One enables automating generation of any document that is regularly sent at the time of shipment thereby simplifying to a great extent.

INVOICE CUM DESPATCH ADVICE - TAX INVOICE											
A B C Engineering Company Post Box No. 33, X-29 & 50, Industrial Estate VISHAKAPATHAM 530 000			Self Authentication For A B C Engineering Company		CERC No 19/92-93 PLA No 54/97-98 ECC No ASDFD 5169 P/M-003		Lorry No TH2H672 LR No LR108 Form-XX No: ABN108				
CST No 281394522354 TIN No 28934857754			Document under Rules 51 & 171 G of Central Excise Rules 1944. Commissionerate Viskhapatham Division III, Central Excise Commissionerate Office (New) Port Area Viskhapatham Range: Gopal Theatre Road, Visap			Chapter No 7308-9990		Time of Preparation: 12:00 Hrs Time of Dispatch: 14:00 Hrs S.No. & Date of Debit Entry PLA/RG 23 A Part II			
No and Date of Notification under which any concessional rate of duty are claimed:					Consignee:						
Customer: Ratish Group # 23/32, Road 5, Gundy, Chennai, Tamil Nadu- 600024, India			PO No: Order/Sales/108 Dt: 22-01-2010 Amendment: INVOICE No: INV 108 Dt: 31-03-2010		# 23/32, Road 5, Gundy, Chennai, Tamil Nadu-600024, India						
Sl.No	DESCRIPTION OF GOODS	Unit	Qty Htr/No	Rate Htr/No	Assessable Value	Amount of Duty			Taxes	Total Amount Rs	
						Exc Duty (10 %)	Cess+SHECess (0 % + 0 %)	VAT (4 %)	CST (0 %)		
Order Description :											
1. Finished			Noel	15000	15,000	2,250.00	22,500.00	.00 + .00	9,900.00	0.00	2,57,400.00
Total In Words : RUPEES TWO LAKH FIFTY SEVEN THOUSAND FOUR HUNDRED ONLY					Total Amount	2,25,000.00	22,500.00	.00	9,900.00	0.00	2,57,400.00
Shipment details : Description for shipment											

Customization | Support | Availability

Customization: V-One Sales has been designed and developed keeping in view the challenges faced by companies especially operating in the small and medium scale. Since customization is always expensive, our efforts have been to make available a standard version that minimizes the need for any major customization.

However, our consulting team members are available to assist in implementing the solution to the specific requirements should there be a need.

Support: Sankhya offers a variety of support options including

- Basic telephone and email.
- Incident.
- Remote.
- Annual maintenance & enhancement.

Licensing & Availability: V-One Sales standard edition is normally shipped in 5 business days.

Demo: Please contact sales@sankhya.com for a free online demo .

Other Sankhya V-One Applications

SANKHYA V-One Procure:

V-One Procure allows organizations to automate all the key activities from generating a Purchase order to tracking receipt of goods, inspection and processing invoices for payment.

V-One Procure is extremely useful in optimizing inventory holding, improving efficiencies in procurement process and integrating multiple locations of an organization.

V-One Procure tracks status of purchases effortlessly by generating reports using MIS and helps in eliminating project delays.

SANKHYA V-One Docs:

V-One Docs is a simple and yet a powerful Web application for sharing, managing and accessing enterprise documents in a secure manner.

V-One Docs enables enterprises to create a central repository of organization documents intelligently indexed by keywords and properties and organized by categories.

V-One Docs supports advanced features for supporting document review and approval process, work flow, templates and content search.

For more information, kindly contact :

Sankhya Technologies India Operations Private Limited

Bangalore | Chennai | Vizag

Email: sales@sankhya.com

Tel: +91 94449 72818

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